

## 2010 Program Update

Tatiana Kostova  
 Program Chair

Dear AIB Members,

I am pleased to report that our preparation for this year's AIB meeting in Rio de Janeiro, Brazil is progressing according to schedule. We have lined up an intellectually stimulating conference program, with an array of interesting papers, panels, and plenaries, as well as fun social events.

To cater to the diverse interests of AIB members, we have 10 regular tracks and two special tracks including: (1) Institutions, Governance, and CSR; (2) International Marketing Management and Supply Chain; (3) IB Theory, FDI, and Entry Mode; (4) Global Strategy, Alliances, and Competitiveness; (5) MNC Management and Organization; (6) Innovation and Knowledge Management; (7) Emerging, Transition, and Developing Economies; (8) Cross-cultural Management and International HRM; (9) International Economics, Finance and Accounting; (10) SMEs, Entrepreneurship, and Born Global, as well as the two special tracks on Teaching International Business and Methods in International Business Research.

Spread among the twelve tracks, we received a phenomenal number of submissions—1072 in total coming from 51 countries and 66 authors' nationalities. 1,055 reviewers provided their expert help in evaluating the submissions. We have organized the accepted work into 3 plenaries, 19 panels, 88 competitive

paper sessions, and 50 interactive paper sessions. While impossible to highlight all interesting conference activities here, I would like to call your attention to the following special events:

**Junior Faculty Consortium**, Chaired by Alain Verbeke, Saturday, June 26.

**Doctoral Student Consortium**, Chaired by Charles Dhanaraj, Saturday, June 26.

**JIBS Paper Development Workshop**, Saturday, June 26. The Seventh Annual *JIBS* PDW is coordinated by Laszlo Tihanyi and Lorraine Eden. Its purpose is to provide junior scholars with developmental feedback on their current research projects in international business studies. It is the most extensive outreach initiative of *JIBS* in collaboration with AIB.

**AIB Fellow's Plenary**, Saturday, June 26. Organized by Eleanor Westney. The plenary consisting of distinguished AIB Fellows will address the conference theme "International Business in Tough Times." Thought leaders in the field will discuss the implications of the global economic crisis for the theory and practice of IB and will highlight new research directions for our community.

**Fellows Café**. These informal sessions will be scheduled at the beginning of each conference day—8:15-9:00 on Sunday, Monday, and Tuesday. They will provide a forum for meeting with AIB Fellows and having a conversation about

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important topics in the field. All members are invited to take advantage of this opportunity for networking and scholarship.

**Deans' Plenary**, Sunday, June 27. Deans from several business schools will discuss the topic "Future of Scholarship and Academic Careers in the IB Field: A Dean's Perspective." They will address issues that are of concern for most AIB members as they are experiencing opposing and somewhat confusing trends in their work environments—increasing the emphasis on global issues on the one hand, and still questioning the validity of international business as a stand-alone discipline on the other hand. The plenary will offer the deans' or institutional perspective on the challenges related to choosing IB as an academic career field.

**Brazil Plenary**, Monday, June 28. Organized by Tarun Khanna and entitled "Corporate Brazil's Lessons for the World," this event will bring together distinguished Brazilian business leaders and political elite. They will discuss Brazil's political economy and institutional environment, the global competitiveness of Brazilian industries and companies, and the critical challenges faced by Brazilian business in times of crisis.

**JIBS Decade Award session.** The winners for this year's *JIBS* Decade Award are Jeff Dyer and Wujin Chu for their 2000 *JIBS* article: "The Determinants of Trust in Supplier-Automaker Relationships in the U.S., Japan and Korea." This session is dedicated to honoring their work and the commentators of this session are: John Paul MacDuffie; Bill McEvily; Harbir Singh; and Aks Zaheer.

**Farmer Dissertation Session.** This session includes presentations by the finalists for the Richard N. Farmer Best Dissertation Award. This year's selection committee is chaired by Jennifer Spencer.

**Three WAIB sponsored panels** including: Women in Business: Challenges and Opportunities; How to Find Co-Authors, Building Your Research Network; and Academic Mentors for Women—The Good, the Bad and the Ugly. How do the Relationships Differ for Women?

**State-of-the-Art Sessions.** For each track, a paper/panel session will be designated as "State-of-the-Art" session. These "State-of-the-Art" sessions will showcase not only high quality research, but also research that is at the cutting edge of the field and that introduces novel ideas that could potentially have a significant impact on shaping our future research agenda.

My sincere thanks to all track chairs (Ruth Aguilera; Daniel C. Bello; Klaus E. Meyer; Sumit K. Kundu; Srilata Zaheer; Torben Pedersen; Anil Gupta; Rosalie L. Tung; Timothy Devinney; Gary Knight; P. Roberto Garcia; and Kwok Leung), as well as all authors and reviewers for their hard work in putting together such a high quality conference program.

I look forward to a wonderful meeting in Rio!

Tatiana Kostova  
Program Chair, AIB 2010  
Vice-President, Academy of International Business



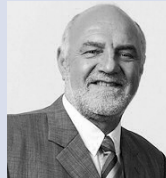
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## AIB 2010-2012 Executive Board Election Results

Our thanks goes out to the 792 voters who participated in this year's election. The officers elected for the 2010-2012 Executive Board are shown at left.

These newly elected officers will join Yves Doz (as Immediate Past President) and Tomas Hult (as Executive Director) to make up the 2010-2012 Executive Board. The new board will assume office from August 1, 2010 to July 31, 2012.



# AIB 2010 Annual Meeting Lodging Information

The AIB 2010 meeting will take place at the Windsor Barra Hotel & Congressos. The meeting venue, as well as all hotels, is located in the Barra da Tijuca neighborhood of Rio, a newer, upper-class beach neighborhood that is also one of the safest in Rio.

The meeting venue and all hotels are listed below. The hotels are listed in order of distance from the meeting venue. All prices, except Sheraton, are in Brazilian Reals. Sheraton prices are in US Dollars.

Please visit <http://aib.msu.edu/events/2010/Lodging.asp> for additional contact information and reservation forms.



## Windsor Barra Hotel & Congressos

Distance from meeting venue: 0 km

### Rates

(Before March 26)

Single Room: R\$ 370,00 + 5% ISS + R\$ 3,00 Room Tax

Double Room: R\$400,00 + 5% ISS + R\$ 3,00 Room Tax

(After March 26)

Single Room: R\$ 390,00 + 5% ISS + R\$ 3,00 Room Tax

Double Room: R\$420,00 + 5% ISS + R\$ 3,00 Room Tax



## Sheraton Barra Hotel & Suítes

Distance from meeting venue: 0.5km

### Rates

Single Room: US\$ 250,00 + 5% ISS + R\$ 7,00 Room Tax

Double Room: US\$ 250,00 + 5% ISS + R\$ 7,00 Room Tax



## Royalty Barra Hotel

Distance from meeting venue: 2km

### Rates

Single Room: R\$ 255,00 + 10% Service Tax + 5% ISS +

US\$ 1,50 - Room Tax

Double Room: R\$ 290,00 + 10% Service Tax + 5% ISS +

US\$ 1,50 - Room Tax



## Promenade Paradiso Apart Hotel

Distance from meeting venue: 2.5 km

### Rates

(Please note that room rates change during the weekend.)

Single Room: R\$ 338,00 + 5% ISS (weekday)

Single Room: R\$ 280,00 + 5% ISS (weekend)

Double Room: R\$ 372,00 + 5% ISS (weekday)

Double Room: R\$ 308,00 + 5% ISS (weekend)



## Casa Del Mar Apart Hotel

Distance from meeting venue: 3.5 km

### Rates

(Please note that room rates change during the weekend.)

Single Room: R\$ 360,00 + 5% ISS (weekday)

Single Room: R\$ 288,00 + 5% ISS (weekend)

Double Room: R\$ 396,00 + 5% ISS (weekday)

Double Room: R\$ 317,00 + 5% ISS (weekend)



## Transamérica Flat Barra

Distance from meeting venue: 4 km

### Rates

Single Room: R\$ 270,00 + 5% ISS + R\$3,50 Room Tax

Double Room: R\$ 270,00 5% ISS + R\$ 3,50 Room Tax



## Promenade Barra First Apart Hotel

Distance from meeting venue: 9 km

### Rates

(Please note that room rates change during the weekend.)

Single Room: R\$ 338,00 + 5% ISS (weekday)

Single Room: R\$ 280,00 + 5% ISS (weekend)

Double Room: R\$ 372,00 + 5% ISS (weekday)

Double Room: R\$ 308,00 + 5% ISS (weekend)



## Bourbon Residence Barra Premium

Distance from meeting venue: 9.5 km

### Rates

Single Room: R\$ 248,00 + 5% ISS + R\$3,50 Room Tax

Double Room: R\$ 298,00 + 5% ISS + R\$ 3,50 Room Tax

## ADOPT-A-LIBRARY

Our gratitude goes out to the following members for their generosity in supporting the Adopt-a-Library program in the 2009 calendar year:

### Institutional Benefactor

Madhuri and Jagdish N. Sheth Foundation

### Full Benefactors — gifts of \$100 and above

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Szu-Wei Yen

The Adopt-a-Library program was initiated by the AIB Fellows to help libraries around the world that could not otherwise afford to subscribe to *JIBS*. Donations to the Adopt-a-Library program can be made during AIB membership renewal or annual conference registration processes, or may be sent separately to the AIB Secretariat.

## AIB FOUNDATION

Our gratitude goes out to the following members for their generosity in supporting the AIB Foundation and its activities in the 2009 calendar year:

### Full Benefactors — gifts of \$100 and more

Jose R. de la Torre  
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John Alan Rushing  
Omar Salgado  
Margaret A. Shaffer  
Jakarin Srimoon  
George Stevens  
Szu-Wei Yen

The AIB Foundation is a charitable organization that funds projects which aim to advance the cause of international business. Under the Foundation's charter, these funds may be used for a wide variety of purposes: student scholarships, faculty fellowships, research grants, travel grants, doctoral dissertation grants, and publications subsidies. Donations to the AIB Foundation can be made during AIB membership renewal or annual conference registration processes, or may be sent separately to the AIB Secretariat.

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# **Institutional Members**

We thank the following organizations for their support of the Academy of International Business through an institutional membership for the 2009 calendar year:

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Duke University CIBER, USA

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Eafit University, Colombia

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Florida International University, USA

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George Washington University, USA

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Georgia State University, USA

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Gitam Institute of International Business, India

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Indiana University, USA

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Michigan State University, USA

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National Institute of Development Administration, Thailand

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Peking University, China

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Rosario University, Colombia

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St. Mary's University, USA

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Texas A&M University, USA

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University of Auckland, New Zealand

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University of Illinois at Chicago, USA

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University of Maryland, USA

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University of Scranton, USA

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University of South Carolina, USA

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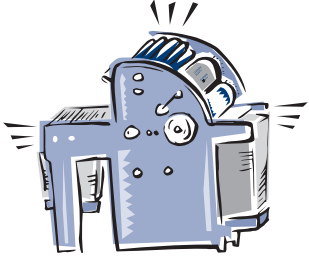
York University, Canada

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Youngstown State University, USA

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AIB invites other organizations to become institutional members. For more information about institutional membership and its benefits, please visit <http://aib.msu.edu/membership/>.



## Just off the Press

- ⇒ **Peter Buckley** (University of Leeds, United Kingdom) has published *Foreign Direct Investment, China and the World Economy* (Palgrave Macmillan, ISBN: 978-0230515987). China has become such an important element of the global economy that its influence cannot be ignored in almost any field of endeavour. The phenomenal impact of FDI in China and its (largely trade-related) consequences has been well documented and now there is a significant literature on the phenomenon of outward investment from China too. This book is an in depth study of the international business relationships of China covering both inward and outward foreign direct investment, its impact and related theoretical and policy issues. This volume of highly renowned author Peter Buckley's collected papers from 2005-8 continues his interest in the theory of international business (Section I) and policies towards foreign direct investment (FDI) (Section IV) but has a major concentration on China, both as regards outward foreign direct investment (OFDI) from China (Section II) and FDI in China (Section III).
- ⇒ **Mark Casson** (University of Reading, United Kingdom) and **Peter Buckley** (University of Leeds, United Kingdom) have published *The Multinational Enterprise Revisited* (Palgrave Macmillan, ISBN: 978-0230515994). This collection tackles issues such as the nature of the multinational enterprise, the determinants of the international division of labour and the rationale for joint ventures - creating a well rounded study of the development and changing issue MNEs have encountered over the past three decades. The chapters, structured chronologically, are arranged so that the reader is able to see the progression and patterns that emerge as these studies have developed and been shaped by new ideas and different working environments. It is meant for readers who are interested in problem-solving, and wish to build on the achievements of the past to tackle new issues that emerge as the research frontier advances. The authors have included these chapters from previous decades because they believe that this earlier work provides foundations upon which future research can be built.
- ⇒ **Fang Lee Cooke** (Manchester Business School, United Kingdom) has published *Competition, Strategy and Management in China* (Palgrave Macmillan, ISBN: 978-0230516946). As companies are taking more autonomous control over their business and HR strategies, the time has come to examine recent developments in business organization in China. The author explores the growing strength of the private sector, the changes this has caused, and the global competition that industries are facing.
- ⇒ **Donald Hendon** (USA) has published *365 Powerful Ways to Influence* (Pelican Publishing, ISBN: 978-1589807259). From corporate executives to college students, now anyone can navigate the often-treacherous terrain of negotiation with this useful guide. Marketing expert Donald W. Hendon humorously delivers the instructions necessary to persuade others and achieve desired results in personal and professional situations. Over the course of nineteen insightful chapters, he reveals the most effective methods for overcoming every day dilemmas. These techniques will empower individuals to haggle with car dealers, request a raise, or dive into the dating pool. Following a foreword from Tony Alessandra, the well-known author of *Non-Manipulative Selling*, Hendon divides the book into six categories of tactics, for a sum of 365. They include tools to improve overall mental attitude, become more assertive while remaining cooperative, and identify aggressive behavior or dirty tricks. With a tactic for each day of the year, readers will constantly discover refreshing ways to cope with the common obstacles faced throughout life. The author incorporates tips for turning an opponent into an ally, overcoming bullies, and turning losses into gains.

☞ **Aidan O'Connor** has edited *Managing Economies, Trade and International Business* (Palgrave Macmillan, ISBN: 978-0230202566). The current phase of globalization and the increased interconnectedness of economies through trade have influenced the management and growth rates of economies and also the competitive and managerial issues for firms. This book focuses on three main issues – economic growth and sustainable development; trade, law and regulation; and competitive and managerial issues in international business – from a multidisciplinary, transversal and eclectic perspective. The themes are representative of the main issues for governments, regulators and international firms in a globalized trading system, while the contents epitomize the specific aspects of economics, sustainability, trade, regulation, law, politics and management. A diverse range of contributors with international academic and practitioner experience in their respective fields of expertise provide the varied perspectives and represent disciplines such as economics, law, politics, management and information systems.

☞ **Andreas Georg Scherer** (University of Zurich, Switzerland) and **Guido Palazzo** (University of Lausanne, Switzerland) have co-edited *The Handbook of Research on Global Corporate Citizenship* (Edward Elgar, ISBN: 978-1-84980-060-0). The Handbook of Research on Global Corporate Citizenship identifies and fosters key interdisciplinary research on corporate citizenship and provides a framework for academic debate on corporate responsibility in a global society. The editors Andreas Georg Scherer and Guido Palazzo have invited leading academics from various disciplines such as management studies, economics, sociology, legal studies and political science to evaluate the concept of corporate citizenship and to analyze the role of private business in global governance and the production of global public goods. The result is an extensive and comprehensive discussion of the various facets of global corporate citizenship and the role of the business firm in a globalized world.

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## Members on the Move

- ⇒ Zafar U. Ahmed (Ph.D., Utah State), formerly Tenured Full Professor of Marketing and International Business at the Texas A&M University at Commerce (USA), has joined Fahad Bin Sultan University (Tabuk, Saudi Arabia) as Dean: College of Business and Management.
- ⇒ Lyn S. Amine (Professor Emerita of Marketing and International Business, Saint Louis University) is serving as a Visiting Faculty member with the University of Virginia's Semester at Sea program for Spring 2010, visiting ten countries around the world. Lyn will teach undergraduate courses in marketing and international business.
- ⇒ Peter J. Buckely (Centre for International Business, University of Leeds, UK) has been awarded a Changjiang Professorial Scholarship at the University of International Business and Economics (UIBE) Beijing, where he has been an Honorary Professor since 1998. The Changjiang Scholars' programme is a highly prestigious programme under the Ministry of Education and the Li Ka Shing Foundation started in 1998. The number of Changjiang Scholars in a University's faculty is one of the indicators used in the Netbig Chinese University rankings. He is only one of three foreigners to receive the award. The Scholarship is for three years 2010-2013.
- ⇒ Harry G. Harris (Ph.D., Harvard University), President of HealthCare California, was invited by the U.S. Department of State to participate in its Public Diplomacy Program. In October 2009, Harry traveled to Germany with programs in Frankfurt, Mainz, Stuttgart, Nuremburg, Heidelberg and Berlin. He presented a series of speeches, lectures and seminars at private and public enterprises on the current dynamics of America's health care system. While in Berlin, Harry also gave a major speech at the Friedrich Ebert Foundation.

*AIB Newsletter would like to share the latest news about its members in the Members on the Move and Just Off the Press sections. Email your professional accomplishments, book publications, promotions, and honors to: [newsletter@aib.msu.edu](mailto:newsletter@aib.msu.edu). Please limit your announcements to 150 words and identify the name of the section it is intended for in the subject line of your email.*

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# New AIB Members

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AIB welcomes the following 158 new members who joined our community between November 2, 2009 and February 1, 2010.



Majid Abdi  
Pasi Ahonen  
Ayse Akcal  
Myrtle Alexander  
Nelson Antentio  
Claudio Aqueveque  
Rory Baskin  
Sandra Bell  
Don Bellante  
Parnell Black  
Alexander Bode  
Anne Bøllingtoft  
Patrapoom A. Boonyavanit  
Hakan Boter  
Katrien Broeders  
Nathan Bruno  
Evgeniya Buharova  
Newton Campos  
D'Arcy Caskey  
Ronika Chakrabarti  
Juei-Chi Chang  
Shu-Hao Chang  
Pisit Chanvarasuth  
Qing Chen  
Tao Chen  
Lenis Lai-wan Cheung  
Thanwadee Chinda  
Natalia Chiryayeva  
Eliane Choquette  
Sumonrat Chuenputhi  
Ella Chung  
Howard Cochran  
Catherine Cramton  
Colin Dale  
Ziliang Deng  
Mihaela Dimitrova  
Aussadavut Dumrongsiri  
Giovani Ehrhardt  
Lee Ellis  
Adil Elsharif  
Jan Fermelis  
Hoi In Veronica Fong  
Suresh George  
Igor Gurkov

Astrid Hanghøj  
Stefan Heidenreich  
Carmelita G. Hernandez  
Patrick Hersent  
Cheng-ter Ho  
Markus K Hodl  
Ying-Ying Hsieh  
Kobe Hsu  
Shu-Chen Hsu  
An Feng Hui  
Ameeta Jaiswal-Dale  
Johan Jakobsson  
Piyachat Jarutirasarn  
Chawalit Jeenanunta  
Shawkat Kamal  
Teerapong Kanasak  
Korcan Kavusan  
Gennadiy Kayachev  
Sheng-Chen Ke  
Hyeong-Deug Kim  
Joseph Kim  
Renne B Kim  
Tine Koehler  
Masahiro Kotosaka  
Hanne Kragh  
Mary Krome  
Rebecca S. Lau  
Steven Lawrence  
Eun Suk Lee  
Jim Lee  
Waheeda Lillevik  
Elizabeth Lim  
Marlos Lima  
Olof Lindahl  
Sirinuch Loykulnanta  
Alex Mak  
Ka Yee Mak  
Bijan Massrouf  
Cecilia Mcinnis-Bowers  
Khemmachart Meechoobot  
Patricia Misutka  
Hung Nguyen  
Schien Ninan  
Anne Norheim-Hansen

Richard Benon Nyuur  
Jesse Olsen  
Ellis Osabutey  
Paiboon Pajongwong  
Bong-Seon Park  
George Z. Peng  
Áron Perényi  
Warintorn Phanichkul  
Sovadhana Phy  
Luckxawan Pimsawadi  
Yves Plourde  
Teresa Shuk-Ching Poon  
Polthep Poonpol  
Julia Popova  
Natalie Probyn  
Vesa Puhakka  
Wen Guang Qu  
Kaleem Rahman  
M.N. Ravishankar  
Monica Nannan Ren  
Marc Robinson  
Felippe Rocha  
Arthur Rubens  
Manjeet Singh Saini  
Rehman Sana-ur  
Mothi Kiruba Sankar  
Hani Sarkis  
Karin Schnarr  
Ethiopia Segaro  
Sashi Sekhar  
Tomokazu Seki  
Chryssa Sharp  
Vikrant Shirodkar  
Brian Shube  
Wilbur Smith  
Normando Souza Filho  
Pattaree Srisuphaolarn  
Patcharapun Supakul  
Azmat Syed Suwanna  
Tachateerapreda T. Takata  
Zhen Hua Tan  
Lucy Tan-Atichat  
Suwena Tangpothisuwan  
Sakharova Tatiana

Apiwan Thumsamisorn  
Phadett Tooksoon  
Cindy Tori  
Jose Torres  
Ming Tse Tsai  
Caleb Hin-Yan Tse  
Shian-Yang Tzeng  
Yupawan Vannavanit  
Sofia Vaschetto  
Cameron Verhaal  
Rogerio Victor  
Appanah Vijay  
Thunyalak Visanvetchakij  
Lyudmila Vitkovskaya  
Shi Zhao Wang  
Shan Weekes  
Yu-Chen Wei  
Karen Ho Yan Wong  
Kuo-Feng Wu  
Wlamir Xavier  
Zhenzhen Xie  
Shu Yu  
Raja Nerina Yusof  
Ying Zhang  
Lidia Zurek

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## AMERICAN SOCIETY FOR COMPETITIVENESS (ASC)

# CALL FOR PAPERS

*OCTOBER 28-30, 2010*

*Washington, D.C. area*

The 21st annual ASC conference on

## **The New Economic Paradigm: Collaborative Competition**

is an excellent opportunity for you to:

- Interact with scholars, business leaders, and government leaders from all over the world
- Discuss research findings and current practices pertaining to the various facets and sources of competitiveness
- Present your paper in a very congenial and professional conference environment
- Publish your article in peer-reviewed Cabell's listed journals

Completed articles, works-in-progress, abstracts, and panel discussion topics focusing on, but not limited to, the following areas are sought: traditional areas such as international trade and finance, human resource management, information technology, marketing, etc. as well as areas of current interest such as Knowledge-Based Firm and Society, Privatization and Market Change, Global Competition, Corporate Responsibility and Global Compact, Corporate Governance, Supply Chain Management, & Competing in Dynamic Global Industries.

### **New for this year: A separate track for student presentations**

All competitive papers will be published in the Society's Annual Research Volume—Competition Forum (listed in the Cabell's Directory and on several online databases including EBSCO). At least one author is required to attend the conference. Highly competitive papers are invited for publication in one of the following journals—Advances in Competitiveness Research and Competitiveness Review. The deadline for the receipt of submissions is July 16, 2010. To facilitate the blind peer review process, the first page should include: Title of submission, authors' name(s), institutional affiliation(s), e-mail address, phone and fax numbers. The second page should repeat the paper title but should contain no information that would identify the author or the institution. Publication style guidelines of the APA should be used. Please send four copies of the submission (or one copy by e-mail) to:

Prashanth N. Bharadwaj, Academic Program Chair  
American Society for Competitiveness  
664 Pratt Drive, Indiana, PA 15705  
E-mail: [pnb@iup.edu](mailto:pnb@iup.edu) ([www.eberly.iup.edu/asc](http://www.eberly.iup.edu/asc))  
Phone: 724-357-4880 Fax: 724-357-5743

# 2010 AIB Annual Meeting Registration Form Rio de Janeiro, Brazil

Please mark the appropriate box(es)  
Print or type all information clearly

- Registration for AIB 2010 Annual Meeting
- Purchase of guest event tickets
- Application for new membership in AIB
- Renewal of current membership
- Update of contact information (for current member)
- Add your name to WAIB (Women in the AIB)

Family (or Last) Name	Member ID#
First Name (for name tag)	Middle Initial
Address Line 1	
Address Line 2	
City	State
Postal Code	Country
Telephone	Fax
E-mail	Personal web page
Position/Title	Organization
Arrival Date	Arrival Time
Departure Date	Departure Time
I wish to opt-out of the print version of:	
<input type="checkbox"/> JIBS <input type="checkbox"/> AIB Newsletter/Insights	

Please make checks payable to the Academy of International Business (Federal Employer ID: #23-7442958). All checks must have micro-encoded banking information, including ABA routing number at the bottom of the check, a US bank address, and have the US dollar amount imprinted on them. All checks and international money orders must be denominated in US dollars.

**REFUND POLICY** for cancellation:  
100% prior to May 15, 2010 (less \$20 cancellation fee)  
50% prior to June 15, 2010

Return this form (or a copy) with your payment to ensure proper recording of your registration.

**MAIL:** Academy of International Business  
Michigan State University  
7 Eppley Center  
East Lansing, MI 48824-1121, USA

**FAX:** +1 (517) 432-1009  
or register online at <http://aib.msu.edu/>

## REGISTRATION FEES

Includes access to all sessions, coffee breaks and light lunches every day, Presidential Reception and Gala Event.

- AIB MEETING REGISTRATION FEE**      US\$ \_\_\_\_\_
- Regular AIB member registration - \$425
  - Student AIB member registration - \$200
  - Low-income AIB member registration - \$200

Preferred Name For Name Tag

- EARLY REGISTRATION DISCOUNT**      - US\$ \_\_\_\_\_
- For REGULAR member registrations received before April 15, 2010  
*Subtract \$50 from the above regular member registration fee. Not applicable for student and low-income registrations.*

- LATE REGISTRATION FEE**      + US\$ \_\_\_\_\_
- For ALL registrations received after May 15, 2010  
*Add \$100 to the above registration fees*

- GUEST TICKET(S)**      US\$ \_\_\_\_\_
- Please specify quantity of guest tickets.*
- \_\_\_\_\_ June 26 Presidential Reception: \$40
- \_\_\_\_\_ June 28 Gala Event: \$75

Guest Name(s) For Name Tag

## MEMBERSHIP DUES      US\$ \_\_\_\_\_

All participants must be members in good standing as of June 29, 2010. If your membership expires before then, or you are not an AIB member, please use this section to add one year of membership dues.

- Regular Member - \$100
- Student Member - \$50  
*(with copy of valid university ID)*
- Low-Income Member - \$50  
*(gross annual income below \$25,000)*

## AJBS REGISTRATION      US\$ \_\_\_\_\_

If you are not yet an AJBS member, or need to renew, please choose the appropriate option that includes a membership from below.

- Regular registration with membership - \$150
- Regular registration only - \$100
- Student/Low Income registration with membership - \$80
- Student/Low Income registration only - \$50

\* Add \$25 for late registration after May 15th.

## DONATIONS

- Adopt-a-Library - \$50 per subscription      US\$ \_\_\_\_\_
- AIB Foundation - any amount appreciated      US\$ \_\_\_\_\_

**TOTAL PAYMENT      US\$ \_\_\_\_\_**

## METHOD OF PAYMENT

- Check or Money Order (Enclose with form)
- Credit Card     MasterCard     VISA     AMEX     Discover

Credit Card Number: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Expiration Date: \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_ (month/year)

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_